



Consignment Rocks!



www.encoresconsignmentnorth.com

Welcome to Encores Consignment North - Middle Tennessee's favorite consignment sale!

We will have Spring & Summer clothing and shoes, toys, books, and equipment for children. **And the Adult Clothing and Home Goods will be back!** We are excited to be in Rivergate this sale in the Concentra Urgent Care building. The address is 1717 Gallatin Pike North. Come join us for great bargain shopping!

We accept cash, debit cards and credit cards issued by Master Card, Visa, and Discover.

Consignor's Presale

Tuesday, February 6
6 p.m. for Consignor Passes
7 p.m. for Guest Passes
7:30 for Grandmother's Sale
(register online)

Public Sale

Wednesday Feb. 7 10 a.m. - 6 p.m.
Thursday-Friday Feb. 8 10 a.m. - 6 p.m.
25% Day Feb. 9 10 a.m. - 6 p.m.
Saturday 50% Day Feb. 10 9 a.m. - 1 p.m.

Why consign with Encores?

- Make \$\$ from unused clothes, toys, furniture
- Shop before the public sale
- Make 70% of your selling price
- Profits are mailed directly to you
- Advertising, location, and business hassles are taken care of for you
- Receive shopping passes to the Consignors Presale
- The experience & selling power of Encores and hundreds of consignors!

First Time Moms Sale

Wednesday, Feb. 7
9:00 a.m.

Participation Fee

Consignor Fee - \$10

Checks will be mailed February 23rd

Important NEW Information

- **Please be sure to thoroughly read the [Consignor's Corner](#).**
- **We will be taking Adult/Home goods this sale!** Please go to the Adult/Home Sale pages for all the details.
- Another perk for this sale: **We are giving everyone the chance to waive your consignor fee** by simply bringing a new consignor who did not consign last sale or marking all their items to be donated! Please click here for the information sheet you will bring to check-in to have your fee waived.
- **We will be posting sales to each consignor's account periodically during the sale.** Just click on the View Settlement Tab on your home page in your tagging account to see what has sold. It is fun to see what is selling, how much you are making . . . and helps with pick up!

Want to be the first to shop? Be a volunteer worker

We always need volunteer workers. See the **WORKERS PAGE** on our web site for details. Some paid shifts are available. Go to the **VOLUNTEER LINK** on our registration page to sign up for the following barterers:

- Muscle for Move-in, Move-out days: February 2 or 11
- Bring supplies to the sale.
- Barter services with us.

We have added more worker rewards, so check out our [worker page](#)! There is also the perk of shopping the dollar sale at the Blessing Closet.

Email encoresnorth@gmail.com to sign up for the following barterers:

- Security Personnel - Uniformed or Plain clothes
- Housekeeping
- Gift Certificates - movies, restaurants, retail, sporting

Consigning Basics

Get your consignor number

Using the new registration system go to the website at Consignor/Register or click [HERE](#) to begin. This is also the place where you can sign up for volunteer worker shift, check-in appointments, and First Time moms shopping.

What to Sell

Choose wisely, as all items will be inspected for cleanliness, defects, and proper tagging. Please bring a minimum of \$50 worth of items.

Children's Sale acceptable items

- Spring & Summer Clothing
- Boys sizes preemie thru size 20
- Girls sizes preemie thru size Jr
- Jr. clothing must be age-appropriate
- Limit 25 items entire size range Jr. 0 - 17*
- Clothing sized 12 months and under
25 hanging items per for entire range
- Maternity - Limit 15 per consignor
- Clean Equipment - beds, strollers, high chairs, furniture
- Seasonal Shoes, Sports Equipment
- Toys, books, videos, games, CDs, DVDS

Children's Sale unacceptable items

If any of the following are consigned, they will be donated to charity

- We no longer accept electric breast pumps
- Drop-side cribs, even those that have repair kit installed
- Out-of-date clothing - it will not sell
- Misses and/or adult clothing
- Stuffed animals or grab bags
- Tee Shirts unless they are brand names or logos
- No sleepers in plastic bags
- Mobiles (unless in original box)
- Battery-operated toys without batteries
- Bedding sets not completely encased in sturdy plastic (such as the zippered bags it is originally packaged in)
- Anything broken or with missing parts

How to price, hang, & tag

PRICE TO SELL! Ask yourself, "Would I buy these items at the price I am asking?"

➡ Use even \$1.00 increments. Do not use 50¢ or 99¢ increments.



Hangers

Clothing must be on wire hangers. Cleaners will give you hangers if you ask. With the hanger hook pointing to the left (see picture) place tag on the right shoulder. Twelve months & smaller can be on plastic hangers. **Pin sets** securely together by hanging the shirt first, then turn the hanger over and pin the pants by the waist to the backside of the hanger, with the pin catching the hanger to support the pants. Add pins at the shoulder if strappy or easily slides off hanger.

Tags

If you need help, you can email encoresnorth@hotmail.com and we will be glad to help you.

- You must use the computer tagging program, printing your tags on cardstock.
- Pin the tag vertically on the right shoulder with the hook toward the left.
- Make sure your consignor number is correct and on each item.
- Use the middle of the card to give a good description of the item, including a brand name, type, and color of item. This info is important in the rare case where the tag is separated from the item. This is also a good place to add positive selling points such as "Like New!" or list the retail price.
- Do not make any changes or corrections once tags are completed. This is for your own protection.
- If a change is necessary, **make a new tag.**

Printing

Set your printer settings to **grayscale or draft**
Set the scaling to "Fit to the Page"

Barcodes

If you think that your barcodes look like barcodes that will not scan please contact us immediately at consignorquestions@aol.com. We are more than happy to help you figure out how to fix your tags.



➡ Good. Make sure
barcode lines print clearly
and are distinct

Bad ➡
line thru barcode

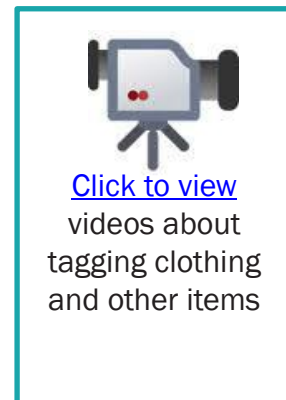


Pins

- Use one-inch or larger safety pins on the tags (no tiny gold pins).
- Place the pin horizontally.
- Catch the card twice.
- Higher-priced items - doubly secure pin to tag by placing mailing tape over the pin and adhere to the card. (See our website for more details.)
- Secure loose garments to the hanger with safety pins.

Non-Clothing Items

- Group small items together in a Ziploc bag, card pinned on the outside.
- Shoes - pin shoes together with a large pin or twist tie, then pin tag to the connecting pin.
- Scotch/masking tape won't hold and your tags will be lost if not securely attached.
- Do not put shoes or books in plastic bags.



At check-in, any tagging inconsistencies will have to be re-done on your time.

Special Notes

- We cannot accept electric breast pumps.
- **Clothes** should be **clean, smell fresh, and pressed**, with **buttons and zippers closed**.
- **Sets sell better** (under size 10) than separates. Match up separates to create sets.
- **Shoes** must be clean & in excellent condition.
- **Toys** which require batteries must include them.
- **Baby furniture, equipment, and toys** must be clean, have all parts/small pieces in a Ziploc bag securely attached to the main part with packaging tape or ribbon. Use clear packaging tape to secure plastic bags so small hands can't reach in. Don't use masking or scotch tape as it will not hold.
- **Equipment** needs to be completely assembled at drop-off.
- If you bring a car seat, go to <http://www-odi.nhtsa.dot.gov/recalls/childseat.cfm> or call 1-866-SEATCHECK to make sure it has not been recalled. **Bring a signed statement of its condition.** You can find the document at the end of this flyer. Print, sign, and bring it with your car seat to check-in.

Help us maintain high standards by checking your items before bringing them in.

Check-In, Presale, Pick-Up

Appointments Only Log in [HERE](#) to reserve a time slot.

Saturday,	Feb. 3	10am - 2pm
Sunday,	Feb. 4	Noon - 3pm
Monday,	Feb. 5	10am - 6pm

General times – no appt. required

Saturday,	Feb. 3	2 p.m.- 6 p.m.
Sunday,	Feb. 4	3 p.m.- 6 p.m.

At Check-in

- ▶ Hang your clothes in the correct sizes. Allow plenty of time.
- ▶ Bring items in boxes or bags—no plastic tubs.
- ▶ Group shoes in separate boxes.

Bring a self-addressed, stamped envelope to check-in for mailing your check.

your name
your address

Presale

No children under age 10 at presale.

Tuesday, February 6, 6:00 p.m.

Pick-Up

Sunday, February 11 10 a.m.- 2 p.m.

All items must be picked up on February 11. If you don't want your items donated, you or your friends/family must pick them up by 2 p.m. After that time, any remaining items will be donated.



Adult sale dates are the same as the Children's sale dates. See Page 1.

Consignment Rocks!

Adult / Home Décor SALE North

Spread the word about Encores Adult sale and save \$\$\$: Refer a friend who has furniture or any adult sale items and we will waive your consignor fee! Our Adult Clothing/Home Décor Sale will provide a great opportunity for you to recycle your gently used clothing or home furnishings and find great deals on anything you need for your home!

Downsizing or redecorating? We need furniture! We sell 90% of our furniture on opening weekend. If you bring reasonably priced furniture, we will sell it. Don't settle for taking your items to a consignment store where you will only receive 50% of your selling price. Sell with us and receive 70%. Don't have furniture? Remember, refer a friend who does or any adult sale items and we will waive your consignor fee!

Consigning Basics Adult/Home Decor

- You will receive 70% of the items selling price
- You will receive two pre-sale passes for 6:00 p.m.
- See your sales in your tagging account
- Checks will be mailed February 23.

What to sell? Adult/Home Decor

Acceptable items

- Adult Clothing- Men & Women
- Spring & Summer clothing in pristine condition, acceptable brand-name and purchased within the past 3 years
5 hanging items per sex
- Shoes and Accessories - Clean and Pristine
limit 5 pair total
- Home Furnishings, Furniture, Lamps, Tables, Sofas, Chairs, Recliners
- Kitchen items
- Bedding (must be encased in plastic)
- Framed Prints
- Floral
- Decorative items
- Seasonal items
- Tools
- Exercise Equipment
- Appliances (in working condition)
- Office Furniture
- DVD's, Electronics

Think upscale, not garage sale

Unacceptable items

- Unapproved brands
- Out of date clothing (older than 3 years)
- Tee shirts unless they are brand name or logos (Titans, Gap, Nike, Under Armor, Graphic Tees, etc.)
- Items with stains, missing or broken parts
- bedding/linens not completely encased in sturdy plastic
- Non-flat screen TVs and Entertainment Armoires
- any items with multiple pieces that are not properly packaged together.

Our brand-name only policy: Upscale, designer department store and boutique items. This includes items from stores like Gap, Macy's, or Jos A Banks and shops like Chicos or Emmaline's.

For "gray area" items, such as something from Old Navy or Lands End, we will inspect these brands on a piece by piece basis as to whether or not we will allow them into the consignment sale, but generally these brands would need to be new. Other brands that fall into this category would be: Kohls, Sonoma, JC Pennys, Briggs, Croft & Barrel, Good Clothes, Goody's, Mountain Lake, Sag Harbor, Sears, Austin, BCG.

Unacceptable Adult Clothing:

- Kmart -Attention, Basic Editions, Chic, Jaclyn Smith, Joe Boxer, Kathy Ireland, Riders, Route 66, Slimfabulous, Sofia by Sofia, Vergara
- Target - Mossimo, Merona, Xhilation
- Walmart - Bobbie Brooks, Cherokee, Faded Glory, George, Hanes, Simply Basic, White Stag
Graphic Tees – sell those in the Junior Section!

Car Seat Declaration

I acknowledge that this car seat with the serial # _____
and being manufactured by _____
has not been involved in a car accident of any kind; has not been recalled at any time or for
any purpose; and that this car seat has not expired as set out under the expiration
guidelines in the car seat's warranty manual.

Signed: _____

Printed Name: _____

Consignor #: _____

Date: _____